

APIIC invites EoI from Consultancy Firms to provide two Middle Level In-House Consultants on retainership basis who are having good knowledge of industry related matters. The evaluation will be on Quality and Cost based method with 80% weightage to technical and 20% weightage to Financial Evaluation.

The term of the contract shall be initially for a period of one year and may be extendable yearly for further period of two years based on satisfactory performance.

Requirement

The firm must provide two middle level in-house consultants and 1 offshore team leader (for overall guidance and attending key meetings remotely) on a retainership basis.

Financial Eligibility Criteria

- The firm should have an average turnover of Rs. 40 Crores for the preceding 2 financial years – FY 17-18, FY 18-19 – (Audited Financial Statements / CA Certificates to be submitted).

Technical Eligibility Criteria

- The firm must have long standing association (at least 5 years) with at least one State Govt. or Central Govt. organization on a retainership basis, supporting senior government officials. (Copies of relevant contracts / testimonials / certificates issued by the client should be submitted).
- The firm must have at least 50 Consultants from IITs, IIMs or other Institutes of National Importance, on Rolls as on 31.03.2020. (Details of the consultants attested by the authorized signatory to be submitted).
- The offshore team leader must have experience of at least 7 years and must have worked on at least 1 project with Govt. organizations. (Self-certified CV to be submitted).

Technical Evaluation

Factor	Criteria	Max Score
Consultants' Experience	<ul style="list-style-type: none"> <li>• Graduate / Undergraduate from IITs, IIMs or other Institutes of National Importance – 15 Marks</li> <li>• Combined work experience of the personnel is at least 6 years – 15 Marks</li> </ul>	30
Interview of the personnel	<ul style="list-style-type: none"> <li>• Knowledge of the Industries Sector in India and Andhra Pradesh – 15 Marks</li> <li>• Perspectives on Infrastructure Development – 20 Marks</li> <li>• PPP and Bid Management related knowledge – 10 Marks</li> <li>• Stakeholder Management – 5 Marks</li> </ul>	50

Testimonial / Certificate	Testimonial / recommendation / certificate for the quality of work done, from Municipal Bodies or State Govt. or Central Govt. organizations. (5 marks per testimonial)	20
	Total	100

The online bids have to be submitted in two parts.

Part A – Technical Bid

Part B – Price Bid – Password Protected

After the eligible and technically qualified bidders are evaluated for the 80% weightage, the passwords for the price bids shall be obtained from such bidders and final evaluation for the successful bidder will be carried out.

Interested Firms may submit the soft copy of the bids to [ed.apiic@nic.in](mailto:ed.apiic@nic.in) and Physical bids may be submitted to

Sri. L. Murali, Executive Director (FAC),  
Andhra Pradesh Industrial Infrastructure Corporation,  
APIIC Towers, Plot No-1, IT Park,  
Mangalagiri, Guntur (Dist),  
Andharapadesh-522503.

In view of COVID-19, last date for submission of bids is extended from 23.04.2020 to 30.04.2020.