

Response to Queries/Clarifications Sought by the Bidders

NOW:- RFP for Selection of Project Management Consultant(PMC) for Site Development Works at IP Erramanchi, Penugonda, Ananthapur District, Andhra Pradesh.(2nd call)

Tender Notice Number: 7/CE-I/APIIC/2017-18 Dated.10-07-2017

Dt. 15-7-2017

S. No	Clause No as per RFP Document	Conditions as per RFP	Clarifications/Sought by the prospective Bidder	RESPONSE OF APIIC
1	Clause 1.8 Schedule of Selection Process, Page no.4	Schedule of Selection Process, S.N0.4 - Proposal Due Date or POD, 15:00 hours on 18.02.2017	To prepare competitive techno commercial bid, Kindly request to give at least 1 week time duration (July 24) From the date of response to pre-bid clarifications.	APIIC is not in a position to extend the bid submission date. RFP conditions prevail.
2	Clause 3.1.3 The scoring criteria to be used for evaluation shall be as follows, page no.23	S. No 1- Technical Capacity; Experience in providing Project Management Consultancy services for five Industrial Park SEZ Area developments infra projects under State and Central Government Public sector under takings of area having not less than 600 acres having Site Grading Stone blasting Excavation Development as one of	We would request you to kindly allow on-going PMC of Industrial Park projects having an area of more than 250 acres which are doing for State Government I Central Government I Public Sectors. We also request you to kindly	RFP conditions prevail. No changes


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		the project Component.	<p>allow completed PMC projects having area of more than 600 acres which was done for SPV of Government + Major Private Players either in India or abroad. Also give weightage and preference for the projects having area more than 800 acres.</p> <p>Also allow the PMC of Industrial Parks having area of more than 1000 acres which was done for major private players either in India or abroad.</p>	
3	Clause 2.2.2, page no.7, Point (B) - Financial Capacity:	The Applicant shall have received a minimum of Rs.50 Crore (Rupees Fifty Crores) per annum as professional fees during each of last 3 (three) financial years i.e. 2013-14, 2014-15 and 2015-16.	Request to give some relaxation on Financial Capacity from Rs.50 crores to Rs.40 crores during each of last 3 (three) financial years i.e. 2013-14, 2014-15 and 2015-16.	RFP condition will prevail
4	Clause 2.25- Substitution of key personnel during implementation of the agreement .page 21	Substitution of the key personnel shall only be permitted subject to reduction of payment equal to 10% of the fee quoted by the selected applicant for delivering the consulting services	<p>We request APIIC to not to levy any penalty / reduction in fee if the replacement is provided with an equivalent or a better qualified candidate</p> <p>If reduction is required, then it should be minimum 5 % on the per-month charges of the key professional.</p> <p>We assume that no deduction will be done if a replacement is being demanded by client on nonperformance of expert.</p>	RFP condition will prevail


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5	Clause 4-Deliverables, Time lines and payment schedule, Page 35.	Payment to Consultant is linked with deliverables	We request APIIC that payment to consultant should be made on man – month basis, as they have to deploy staff at site during the construction period .	RFP payment condition and other conditions will prevail.
6	Man – month Schedule for key personnel	Man – month per key for Professionals	The RFP dose not state the man – month input of key experts. In order to prepare a Detailed manning plan for expert we request APIIC that man – month against each position to be defined and payment should be made on the basis of man – month input .	RFP payment condition and other conditions will prevail.
7	Clause 2.2.2.(D) conditions of eligibility for key personnel :Each of the key personnel must full fill the conditions of eligibility as specified below ,page no 7,8,9.	Team leader – graduate in civil Engineering with post-graduation in construction management /project management with 15 years of experience Or Masters in civil engineer in discipline and certified PMP.	We request APIIC to also consider the below mentioned criteria as for the position of the team leader : Graduate in Civil Engineering with 20 years of experience Or graduate in civil engineer with post-graduation in construction management /Project Management with 15 years of experience Or Masters in civil engineering discipline and certified PMP.	Please refer addendum
8	Duration of Project	The duration of Construction Phase	The RFP does not clearly state the duration of Construction Phase. In order to assess the quantum of work we request APIIC to kindly provide us the estimated time frame for construction of site infrastructure works.	Refer TOR, RFP will prevail.
9	Facilities to be provided to PMC	Office space with facilities	We assume that fully furnished office space with phone, fax, internet, electricity and potable water supply facility will be provided to PMC by Client. We	Does not fall in scope of APIIC. Refer clause 2.15 and TOR RFP condition will prevail.


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