

Response to Queries/Clarifications Sought by the Bidders

NOW:- RFP for Selection of Project Management Consultant(PMC) for Site Development Works at IP Erramanchi,
Penugonda, Ananthapur District, Andhra Pradesh.(3rd call)

Tender Notice Number: 7/CE-I/APIIC/2017-18 Dated.10-07-2017

Dt. 29-7-2017

S. No	Clause No as per RFP Document	Conditions as per RFP	Clarifications/Sought by the prospective Bidder	RESPONSE OF APIIC
1	Clause 1.8 Schedule of Selection Process, Page no.4	Schedule of Selection Process, S.NO.4 - Proposal Due Date or PDD, 17:00 hours on 01.08.2017.	To prepare competitive techno commercial bid, Kindly request to give at least 1 week time duration. From the date of response to pre-bid clarifications.	Date extended up to 08-08-2017.Refer Addendum.
2	Clause 3.1.3 The scoring criteria to be used for evaluation shall be as follows, page no.23	S. No 1- Technical Capacity; Experience in providing Project Management Consultancy services for five Industrial Park/ SEZ / Area developments / infra projects under State and Central Government/Public sector under takings of area having not less than 600 acres having Site Grading / Stone blasting/Excavation Development as one of the project Component.	We would request you to kindly allow on-going PMC of Industrial Park projects having an area of more than 250 acres which are doing for State Government / Central Government / Public Sectors. We also request you to kindly allow completed PMC projects having area of more than 600 acres which was done for SPV of Government + Major Private Players either in India or abroad. Or Also allow the PMC of Industrial Parks having area of more than 1000 acres which was done for major private	Refer addendum

			<p>players either in India or abroad.</p> <p>We request you to kindly clarify on PMC services for Infrastructure Projects because it may be Roads (kms) / Buildings (BUA) etc. Kindly allow the PMC projects relating to Roads, buildings which was done either in India or abroad.</p>	
3	Clause 2.2.2, page no.7, Point (B) - Financial Capacity:	The Applicant shall have received a minimum of Rs.50 Crore (Rupees Fifty Crores) per annum as professional fees during each of last 3 (three) financial years i.e. 2013-14, 2014-15 and 2015-16.	Request to give some relaxation on Financial Capacity from Rs.50 crores to Rs.Fifty crores during each of last 3 (three) financial years i.e. 2013-14, 2014-15 and 2015-16.	Please Refer Addendum.
4	Clause 2.25- Substitution of key personnel during implementation of the agreement ,page 21	Substitution of the key personnel shall only be permitted subject to reduction of payment equal to 10%(Ten Percent) of the fee quoted by the selected applicant for delivering the consulting services.	We request APIIC to not to levy any penalty / reduction in fee is the replacement is provided with an equivalent or a better qualified candidate	Refer addendum.
5	Clause 4-Deliverables, Time lines and payment schedule, Page 35.	Payment to Consultant is linked with deliverables .	<p>We request APIIC that payment to consultant should be made on man – month basis, as they have to deploy staff at site during the construction period .</p> <ul style="list-style-type: none"> Kindly request you to give mobilization advance-20% of the 	RFP payment condition and other conditions will prevail.

			<p>consultancy fee.</p> <ul style="list-style-type: none"> Kindly request to add remaining 80% of consultancy fee on equal man-month basis. 	
6	Man – month Schedule for key personnel.	Man – month per key for Professionals.	The RFP dose not state the man – month input of key experts. In order to prepare a Detailed manning plan for expert we request APIIC that man – month against each position to be defined and payment should be made on the basis of man – month input.	RFP payment condition and other conditions will prevail.
7	Clause 2.2.2,(D) conditions of eligibility for key personnel:Each of the key personnel must full fill the conditions of eligibility as specified below ,page no 7,8,9.	Team leader – graduate in civil Engineering with post-graduation in construction management /project management with 15 years of experience Or Masters in civil engineer in discipline and certified PMP.	We request APIIC to also consider the below mentioned criteria as for the position of the team leader : Graduate in Civil Engineering with 20 years of experience Or graduate in civil engineer with post-graduation in construction management /Project Management with 15 years of experience Or Masters in civil engineering discipline and certified PMP.	Please refer addendum.
8	Clause 3. Project Management Consultancy services (PMC), page no.31	ii) Project Office establishment : PMC shall provide all the approved project personnel (team leader & his team), full-fledged office, administrative support, at the project site so	We assume that fully furnished office space with phone , fax internet, electricity and potable water supply facility will be provided by PMC, Consultant and budget for same has to be included in the financial quote. Request APIIC to kindly conform the same .	RFP Condition will Prevail. In the scope of PMC.