

REQUEST FOR PROPOSAL FOR SELECTION OF CONSULTANT FOR INSPECTION & MONITORING OF IMPLEMENTATION OF INDUSTRIAL PROJECTS

Response to Pre-Bid Queries

S. No.	Clause Reference	Queries of Potential Bidders	APIIC Response
1	Clause 2.2.3, page 9	We presume that construction management including quality control services will also be considered for fulfilling the above criteria.	Experience in “Construction management including quality control services” may also be considered as eligible assignments. RFP conditions prevail
2		Could you please indicate the approximate land area, building area and cost of the land?	It is not possible to indicate such details as some of the allotment cases are current, while some maybe upcoming in the future.
3	Clause 2.15.1, page 19 Para 2, Page 5	We presume that the fee quoted (per allotment case) is only for the initial period of 12 months per project. Also, we presume that payments for the extended period if any (i.e. period beyond 12 months) will be released on pro-rata basis over and above the fee quoted in the financial bid.	Yes, the fee quoted shall be for initial period of 12 months. Payment for extended period shall be on mutually agreeable basis.
4		Could you please indicate if there is any budgetary estimate available for the proposed consultancy assignment?	It is not possible to indicate the same
5	Clause 7.1.1, page 57	Performance Security of 10% of the agreement value is too high for consultancy assignments. Therefore, we respectfully request to you to consider reducing the same appropriately.	Performance Security amount as per APIIC norms. RFP conditions prevail
6		Please mention the schedule of allocation for 300 land allotment cases for industrial projects to the selected Applicant i.e. whether it will be allotted in instalments or in bulk as the cost we quote will differ accordingly.	On commencement, details of all existing allotment cases shall be shared with the selected bidder. Further, during the period of the consultancy, additional cases shall be informed as and when allotments are made by APIIC. Work can be taken up on instalments as per schedule and priorities of APIIC. However, all cases referred to the consultant for monitoring would have to

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			be continuously monitored at least once in each quarter.
7	Page no. 26, Clause No. 3.1.3, S. No. 2	"IT experience of the Applicant" may be changed to "IT Experience of Consortium"	Permitted. Experience of all Consortium members shall be considered Page no. 26, Clause No. 3.1.3, S. No. 2 to be read as " IT Experience of Consortium "
8		Whether there is any specific eligibility criteria for the non-lead partner(s) which could be an IT firm	No, Collective Experience of Members of the Consortium should be meet the minimum eligibility criteria
9	Page no. 36-37, Sl. No. 4.1, Payment schedule	Requested to include mobilization advance of 10%. In the milestone M1, no payment has been allocated which should be taken into consideration and at least 15% may be allocated.	Not permitted, RFP conditions prevail
10	Page no. 24, Sl. No. 2.25.1 Substitution of Key Personnel	It is requested to consider the 1st substitution of each of the four Key personnel without any deduction and subsequent substitution may be chargeable with 5% deductions.	Not permitted, RFP conditions prevail
11	Page no. 9, Sl. No. 2.2.2 (B) – Financial Capacity	It is requested to consider the last 3 Financial years as FY13-14, FY 14-15, & FY15-16 instead of FY12-13, FY13-14 & FY14-15	Clause 2.2.2(B) in RFP is modified to "Financial Capacity: The Applicant shall have received a minimum of Rs. 50 Lakh (Rs. fifty lakh) per annum as professional fees during each year for any 3 consecutive years between FY2012-13 and FY2015-16. For the avoidance of doubt, professional fees hereunder refer to fees received by the Applicant for providing advisory or consultancy services to its clients.
12	Page no. 28, Sl. No. 3.4.1 – Combined and Final Evaluation	It is requested to assign weightage to Technical Proposal: Financial Proposal as 80:20 instead of 70:30.	Not permitted, RFP conditions prevail
13	Page 9, Sl no. 2.2.3:	It is presumed that the eligible assignments of a 100% Subsidiary	Permitted

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		firm of the parent firm can be considered also as a part of eligible assignments of the Parent firm. Please, however, confirm.	
14	Page no. 20, Sl. No. 2.16.2	It is mentioned that “The Proposal will be sealed in an outer envelope which will bear the address of APIIC, RFP Notice number, Consultancy name etc....” – Please specify the RFP Notice Number.	<i>Request for Proposal for Selection of Consultant for Inspection & Monitoring of Implementation of Industrial Projects dated June 2016</i>